

# QMI Lesson 8: The Chain Rule & Marginal Analysis

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What, then, is this rate? We would expect  $h'(x_0) = g'(y_0) \cdot f'(x_0)$ , i.e.

$$\frac{dh}{dx_0} = \frac{dh}{df} \cdot \frac{df}{dx_0},$$

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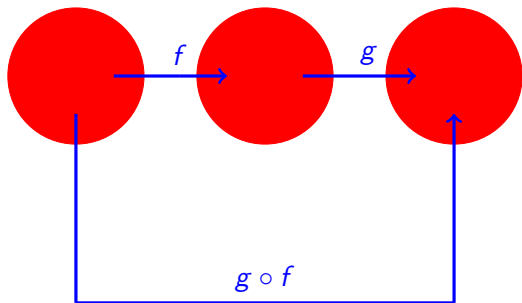
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# Motivation for the Chain Rule: Image



# The Chain Rule

## Theorem (The Chain Rule)

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We may write equivalently

$$\frac{dy}{dx} = \frac{dy}{du} \cdot \frac{du}{dx},$$

where  $h(x) = y = g(u)$  and  $u = f(x)$ .

# The Generalized Power Rule

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## Theorem (The Generalized Power Rule)

*If  $h(x) = [f(x)]^n$  where  $n \in \mathbb{R} \setminus \{0\}$ , then*

$$h'(x) = n[f(x)]^{n-1} \cdot f'(x).$$

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$$\blacksquare f(x) = (4x + 1)^3 \implies f'(x) = 3(4x + 1)^{3-1} \cdot \frac{d}{dx}[4x + 1] = 3(4x + 1)^2(4) =$$

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- $f(x) = (4x + 1)^3 \implies f'(x) = 3(4x + 1)^{3-1} \cdot \frac{d}{dx}[4x + 1] = 3(4x + 1)^2(4) = 12(4x + 1)^2.$

- $f(x) = \sqrt{\sqrt{x} + 1}$

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$$2(x^2 + 1)^2(-2x + 1)[3x(-2x + 1) - 2(x^2 + 1)] =$$



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$$2(x^2 + 1)^2(-2x + 1)[3x(-2x + 1) - 2(x^2 + 1)] =$$

$$2(x^2 + 1)^2(-2x + 1)[-8x^2 + 3x - 2].$$

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$$3 \cdot \left( \frac{2x+1}{3x+2} \right)^2 \cdot \frac{1}{(3x+2)^2} = 3 \cdot \frac{(2x+1)^2}{(3x+2)^4}.$$

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These concepts form the basis of marginal analysis.

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The marginal cost function does not give **exactly** the marginal cost, but it is a good approximation in most smooth, i.e. differentiable, cases.

# Example

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What is the rate of change at  $x = 250$ ?

Well  $C'(250) = 150 - 0.5(250) = 25$ .

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## Definition (Marginal Average Cost)

The marginal average cost function, denoted  $\bar{C}'(x)$  is given by

$$\bar{C}'(x) = \frac{d}{dx} \left[ \frac{C(x)}{x} \right].$$

## Example

The total cost of producing  $x$  units of a certain commodity is given by  $C(x) = 400 + 20x$  (in dollars). Find  $\bar{C}(x)$  and  $\bar{C}'(x)$  then discuss the economic implications of these results.

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Notice, the marginal average cost is *always* negative! So, producing an extra unit always lowers the average cost, meaning that  $\bar{C}(x)$  must be a decreasing function. Moreover, notice that  $\lim_{x \rightarrow \infty} \bar{C}(x) = 20$ .



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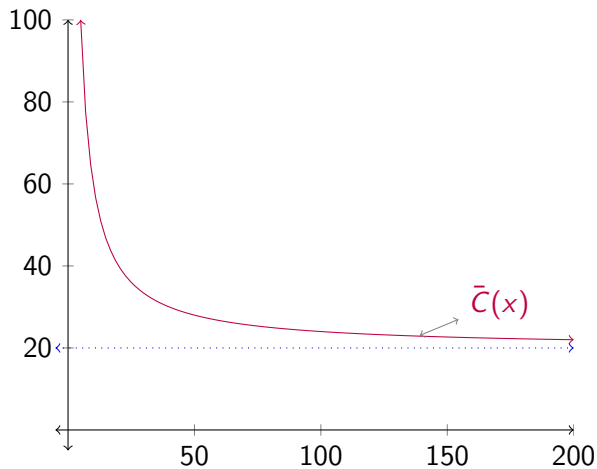
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Notice, the marginal average cost is *always* negative! So, producing an extra unit always lowers the average cost, meaning that  $\bar{C}(x)$  must be a decreasing function. Moreover, notice that  $\lim_{x \rightarrow \infty} \bar{C}(x) = 20$ . This makes sense, because the fixed cost of producing any units (\$400) becomes “swallowed up” in the variable cost of producing large  $x$  number of units.

# Example: Graph



## Example

The daily total cost of producing  $x$  DVD players is given by  $C(x) = 0.0001x^3 - 0.08x^2 + 40x + 5000$  (in dollars). Find  $\bar{C}(x)$ ,  $\bar{C}'(x)$ , and  $\bar{C}'(500)$ . Then discuss the economic implications of these results, using the graph of  $\bar{C}(x)$  to help interpret results

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$$\text{Well, } \bar{C}(x) = 0.0001x^2 - 0.08x + 40 + \frac{5000}{x}.$$

$$\text{And } \bar{C}'(x) = 0.0002x - 0.08 - \frac{5000}{x^2}.$$

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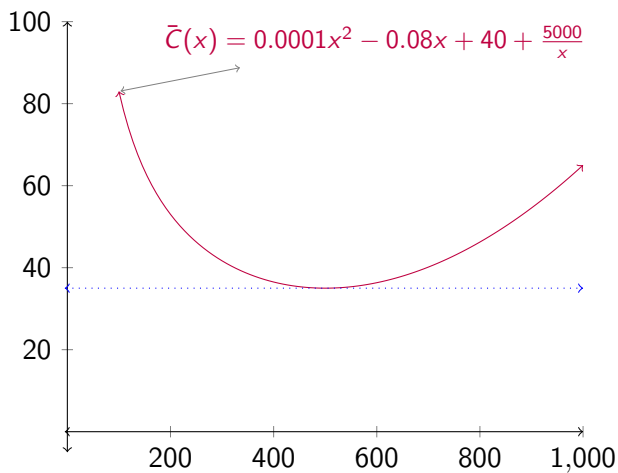
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The graph of  $\bar{C}(x)$  follows with analysis of the results.

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Because  $\bar{C}'(500) = 0$ , we know that there is a horizontal tangent line at the point  $(500, 35)$  on the graph of  $\bar{C}(x)$ . The graph of  $\bar{C}(x)$  becomes arbitrarily large as  $x \rightarrow 0^+$  and as  $x \rightarrow \infty$ . The average cost is at a minimum when  $x = 500$ , and it is decreasing before that point and increasing after. This situation is typical when the marginal cost increases at some point on as production increases.

# Definition

## Definition (Marginal Revenue)

If  $R(x) = xp(x)$  is a revenue function with price per unit given by  $p(x)$ , then the marginal revenue function is given by  $R'(x) = p(x) + xp'(x)$ .

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Note: Sometimes, it is easier to calculate  $R'$  directly by performing the multiplication  $xp(x)$  first and *then* taking the derivative. It's up to you.

## Example

Suppose the relationship between the price  $p$  in dollars of a loudspeaker and the quantity demanded  $x$  is given by  $p(x) = -0.02x + 400$  ( $0 \leq x \leq 20000$ ). Find the revenue function, the marginal revenue function, compute  $R'(2000)$ , and interpret your results.



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Thus,  $R'(2000) = -0.04(2000) + 400 = 320$ .

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$R(x) = xp(x) = -0.02x^2 + 400x$ . And  $R'(x) = -0.04x + 400$ . Thus,  $R'(2000) = -0.04(2000) + 400 = 320$ . Thus, the actual revenue realized by the sale of the 2001st loudspeaker is approximately \$320.

# Definition

## Definition (Marginal Profit)

If  $P(x) = R(x) - C(x)$  is a revenue function with  $R(x)$  and  $C(x)$  being revenue and cost functions respectively, then the marginal profit function is given by  $P'(x) = R'(x) - C'(x)$ .

## Example

Using the previous example, say also that the cost of producing  $x$  loudspeakers is given by  $C(x) = 100x + 200000$ . Find  $P$ ,  $P'$ , compute  $P'(2000)$ , and interpret your results.

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$$\text{Well, } P(x) = (-0.02x^2 + 400x) - (100x + 200000) = -0.02x^2 + 300x - 200000,$$

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which is the ratio of the relative rate of change of  $f$  to the relative rate of change of  $p$ . The *negative* of this quantity is called the elasticity of demand by economists.



# Elasticity of Demand

## Definition (Elasticity of Demand Function)

If  $f$  is a differentiable demand function defined by  $x = f(p)$ , then the elasticity of demand at price  $p$  is given by  $E(p) = -\frac{pf'(p)}{f(p)}$ .

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This means a small (positive) relative change in price results in a smaller relative (negative) change in quantity demanded for a price corresponding to an inelastic demand. What are the corresponding interpretations of unitary and elastic demands?



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So, for a price at which demand is elastic,  $R'(p)$  would be negative. Thus,  $R(p)$  would be decreasing at that price, and a small increase in  $p$  would result in a decrease in  $R$ .

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So, for a price at which demand is elastic,  $R'(p)$  would be negative. Thus,  $R(p)$  would be decreasing at that price, and a small increase in  $p$  would result in a decrease in  $R$ . How could you correspondingly interpret unitary and inelastic demands?

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- 2 Compute  $E(100)$  and  $E(300)$  and interpret your results.  $E(100) = \frac{1}{3}$  and  $E(300) = 3$ , so demand is elastic at  $p = 300$  and inelastic at  $p = 100$ .

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- 2 Compute  $E(100)$  and  $E(300)$  and interpret your results.  $E(100) = \frac{1}{3}$  and  $E(300) = 3$ , so demand is elastic at  $p = 300$  and inelastic at  $p = 100$ . What does this mean for quantity demanded at those prices?



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- 2 Compute  $E(100)$  and  $E(300)$  and interpret your results.  $E(100) = \frac{1}{3}$  and  $E(300) = 3$ , so demand is elastic at  $p = 300$  and inelastic at  $p = 100$ . What does this mean for quantity demanded at those prices? What does it mean for revenue at those prices?

# Assignment

Read 3.5-3.7. Do problems 16, 32, 52, 64, 78, 90 in 3.3 and 4, 12, 28, 32, 36 in 3.4.